# Portfolio and Pipeline Updates



### Bay's Future Fund Deployment thru June 30, 2021 - Main Fund

#### All loans are current

MAIN FUND		Pro	ospects*			Approved		Closed		
Affordable Units	Affordable Units		Units	%	#	Units	%	#	Units	%
	% of Units at 50% AMI or below		36	24%		60	98%		228	17%
	% of Units between 51% to 80% AMI or below		116	76%		-	0%		835	64%
	% of Units at 80% or above		-	0%		1	2%		241	19%
	Total Units of all Housing		152	100%		61	100%		1,304	100%
Geography			Units	%		Units	%		Units	%
	San Francisco	1	40	26%		0	0%	0	0	0%
	Alameda	3	13	9%		0	0%	13	1,171	90%
	Contra Costa		0	0%		0	0%	-	0	0%
	San Mateo		0	0%		0	0%	1	10	1%
	Santa Clara	1	99	65%	1	61	100%	1	123	9%
	Total	5	152	100%	1	61	100%	15	1,304	100%
Transactions		5	\$ 17,	289,263	1	\$ 6,00	0,000	15	\$ 40	,518,884

#### Total Units (Prospects + Approved + Closed):

1,517

<sup>\*</sup>Some deals in prospects don't have unit count yet.

## Bay's Future Fund Deployment June 30, 2021 - Preservation Sidecar

#### All loans are current

SIDE CAR			Prospects			Approved			Closed		
Affordable Units		#	Units	%	#	Units	%	#	Units	%	
	% of Units at 50% AMI or below		-	0%		-	0%		-	0%	
	% of Units between 51% to 80% AMI or below		-	0%		53	100%		388	89%	
	% of Units at 80% or above		-	0%		-	0%		50	11%	
	Total Units of all Housing		•	0%		53	100%		438	100%	
		Prospects				Approved			Closed		
Geography			Units	%		Units	%		Units	%	
	San Francisco		0	0%		0	0%		0	0%	
	Alameda		0	0%	1	53	100%	2	226	52%	
	Contra Costa		0	0%		0	0%		0	0%	
	San Mateo		0	0%		0	0%	1	212	48%	
	Santa Clara		0	0%		0	0%		0	0%	
	Total		0	0%	1	53	100%	3	438	100%	
Transactions			\$	-	1	\$ 16,	430,000	3	\$ 14	19,750,000	

Total Units (Prospects + Approved + Closed):

491

# Community Housing Fund Deployment thru June 30, 2021 All loans are current

			Prospects			Approved			Closed			
Affordable Uni	its	#	Units	%	#	Units	%	#	Units	%		
	% of Units 30% AMI or below		275	42%		155	45%		189	46%		
	% of Units at 31%-50% AMI		232	36%		137	40%		-	0%		
	% of Units between 51% to 80% AMI or			2001		4-	400/		0.1.0	500/		
	below		141	22%		45	13%		216	53%		
	% of Units at 80% or above		1	0%		6	2%		4	1%		
	Total Units of all Housing		649	100%		343	100%		409	100%		
Geography	Prospects				Approved			Closed				
			Units	%		Units	%		Units	%		
	San Francisco	-	0	0%	-	0	0%	-	0	0%		
	Alameda	3	219	36%	1	132	38%	-	0	0%		
	Contra Costa	3	132	22%	-	0	0%	-	0	0%		
	San Mateo	1	35	6%	1	86	25%	-	0	0%		
	Santa Clara	4	221	36%	1	125	36%	3	409	100%		
	Total	11	607	100%	-	343	100%	-	409	100%		
Transactions		11	\$ 52	2,565,460	3	\$ 10	,943,000	3	\$	32,083,000		

Total Units (Prospects + Approved + Closed):	1,359
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